

Wholesale Rate Discounts (SKI) Destinations

All Travel Dates are eligible for 15% off TOTAL except the following

Season	Dates (inclusive)	Discount	Min Stay
Holiday 21/22	12/17/21-1/3/22	10%	7 + nights
Presidents Day	2/18/22-2/26/22	10%	7 + nights
July Holiday 22	6/24/22-7/19/22	10%	Any
Labor Day 22	9/2/22-9/5/22	10%	Any
Holiday 22/23	12/16/22-1/3/23	10%	7 + nights
Presidents Day	2/17/23-2/25/23	10%	7 + nights
July Holiday 23	6/25/23-7/22/23	10%	Any
Labor Day 23	9/1/23-9/4/23	10%	Any
Holiday 23/24	12/16/23-1/3/24	10%	7 + nights

** Any stays less than 7 nights during this time is 5% off

** Follow Min Stay rules apply in System

*** Telluride is 10% off Total except for above dates that are 5% off total. No discounts will be provided for Telluride special events including BlueGrass (6/16/22-6/20/22 & 2023 TBD), Food and Wine (6/23/22-6/26/22 & 2023 TBD), Ride Festival (Subject to above discount (7/8/22-7/10/22), or Film Festival (9/1/22-9/5/22 & 8/31/23-9/4/23).

COLORADO

Beaver Creek	Breckenridge	Copper Mountain	Crested Butte
Estes Park	Keystone / Silverthorne / Dillion	Snowmass	Steamboat Springs
Telluride ***	Vail	Winter Park	

UTAH

Canyons Village	Deer Valley	Park City	Salt Lake City Resort Access
---------------------------------	-----------------------------	---------------------------	--

CALIFORNIA

Big Bear	Mammoth Lakes	Olympic Valley	South Lake Tahoe
--------------------------	-------------------------------	--------------------------------	----------------------------------

VERMONT

Killington	Okemo	Stowe	
----------------------------	-----------------------	-----------------------	--

NEW MEXICO

Angel Fire	Taos		
----------------------------	----------------------	--	--

CANADA

Whistler, BC	Big White, BC	Blue Mountain Resort, ON	
------------------------------	-------------------------------	--	--

[Montana](#)[Wyoming](#)[Idaho](#)[New Hampshire](#)

Wholesale Rate Discounts (Non-Ski) Destinations

All Travel Dates are eligible for 15% off TOTAL except the following:

Season	Dates (inclusive)	Discount	Min Stay
Holiday 21/22	12/17/21-1/3/22	10%	7 + nights
Presidents Day	2/18/22-2/26/22	10%	7 + nights
Spring Break 22	3/4/22-4/2/22	10%	7 + nights
July Holiday 22	6/24/22-7/11/22	10%	Any
Labor Day 22	9/2/22-9/5/22	10%	Any
Holiday 22/23	12/16/22-1/3/23	10%	7 + nights
Presidents Day	2/17/23-2/25/23	10%	7 + nights
Spring Break 23	3/3/23-4/1/23	10%	7 + nights
July Holiday 23	6/23/23-7/10/23	10%	Any
Labor Day 23	9/1/23-9/4/23	10%	Any
Holiday 23/24	12/16/23-1/3/24	10%	7 + nights

** Any stays less than 7 nights during this time is 5% off

** Follow Min Stay rules apply in System

[AZ - Arizona](#)

[FL - Orlando & Panhandle & Southwest FL & Florida Keys](#)

[HI - Hawaiian Islands](#)

[SC - Myrtle Beach & North Myrtle Beach](#)

Wholesale Rate Discounts (Other) Destinations

All Travel Dates are 10% off TOTAL except the following:

Season	Dates (inclusive)	Discount	Min Stay
Holiday 21/22	12/17/21-1/3/22	5%	7 + nights
RBC Heritage (HHI Only)	4/8/22-4/18/22	5%	7 + nights
Spring Break 22	3/4/22-4/2/22	5%	7 + nights
July Holiday 22	6/24/22-7/11/22	5%	Any
Labor Day 22	9/2/22-9/5/22	5%	Any
Holiday 22/23	12/16/22-1/3/23	5%	7 + nights
Spring Break 23	3/3/23-4/1/23	5%	7 + nights
RBC Heritage (HHI Only)	TBD	5%	7 + nights
July Holiday 23	6/23/23-7/10/23	5%	Any
Labor Day 23	9/1/23-9/4/23	5%	Any
Holiday 23/24	12/16/23-1/3/24	5%	7 + nights

** Any stays less than 7 nights during this time is 0% off

** Follow Min Stay rules apply in System

[CA - Palm Springs and surrounding areas](#)

[DE - Delaware Beaches](#)

[SC - Charleston and surrounding Islands](#)

[SC - Hilton Head Island](#)

For all other Vacasa destinations not listed, all travel Dates are 10% off TOTAL

Palm Springs Vicinity Arrival/Check-in Action Items

The front desk requires the following information for the lead guest for all upcoming reservations in the markets outlined below.

- phone number
- email address
- a valid ID

These items are required in order to be compliant with check-in processes that differ between units and HOAs. It simply complicates things to have HVN act as an intermediary for the arrival process. Please rest assured, once the reservation is confirmed and paid in full, the guest will not have access to financial information. The guest's information will be kept private and confidential.

Units in question are located in:

La Quinta, CA
Indian Wells, CA
Palm Springs, CA
Cathedral City, CA
Indio, CA

Discount Eligibility

*** Not every unit is eligible for net rate discounts ***

Vacasa offers a discount **on selected homes only**. Many Homeowners opt out of discounts or have set minimum rate thresholds thus also opt-out of offering net rates - so if you do not see a discount, the home is not eligible for net rates. If the home is eligible, it will be showcased in the “Pricing details” dropdown. To check the discount, enter a 7-night stay *outside of traditional holiday dates* (regardless of the number of nights you wish to book). If the discount is shown, like Example 2 below, as “Discounted Rent”, your reservation is eligible for discount.

Example 1

Pricing details ▾	
PRICING DETAILS	
Rent (4 Nights)	\$1,079.00
Fees ▾	\$398.28

Example 2

Pricing details ▾	
PRICING DETAILS	
Discounted Rent (7 Nights)	\$1,167.00
Fees ▾	\$442.44

It is always best to wait for the final quote before confirming rates with your clients.