



BIG SKY RESORT

2024 Partner Sales Kit



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GENERAL INFORMATION





BIG SKY RESORT

LONG FORM RESORT DESCRIPTION

Welcome to Big Sky Resort , where wide-open spaces meet dramatic peaks and create unique, world-class skiing experiences. Northern Rocky Mountain snow falls consistently on 5,850 acres of skiable terrain, ranging from wide-open groomers to dynamic glades and challenging steeps, making for unmatched variety for skiers of any level . 300 degrees and 4,350 vertical feet of skiing off Lone Peak means you'll never ski the same line twice. Offering more than an acre per skier on average, Big Sky provides serious elbow room. Navigate the mountain via the most technologically advanced lift network in North America – from Ramcharger 8's heated seats and weatherproof bubbles to Swift Current 6's unprecedented speed as the fastest chair lift in North America. With four bubble chairlifts in total, warm-up breaks, and cross-mountain traverses don't have to interrupt your day. Established in 1973, Big Sky Resort is located in the Northern Rockies of southwest Montana between Bozeman, Montana and Yellowstone National Park.

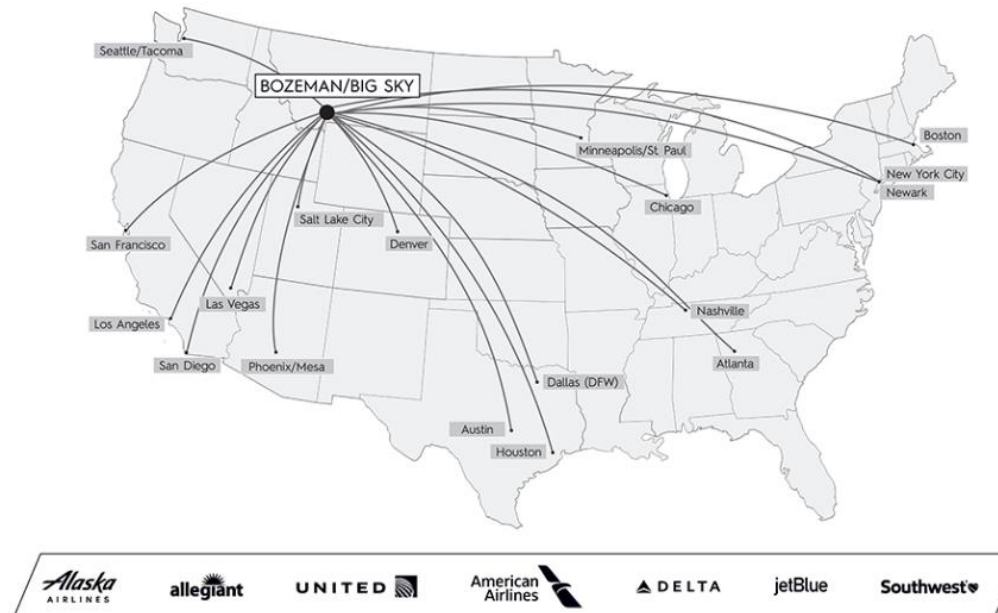
SHORT FORM DESCRIPTION

Welcome to Big Sky Resort, where wide-open spaces meet dramatic peaks and create unique, world-class skiing experiences. Northern Rocky Mountain snow falls consistently on 5,850 acres of skiable terrain, ranging from groomers ready for your widest turns to bucket list descents that challenge even the best athletes.

Please use descriptions above on all marketing materials.

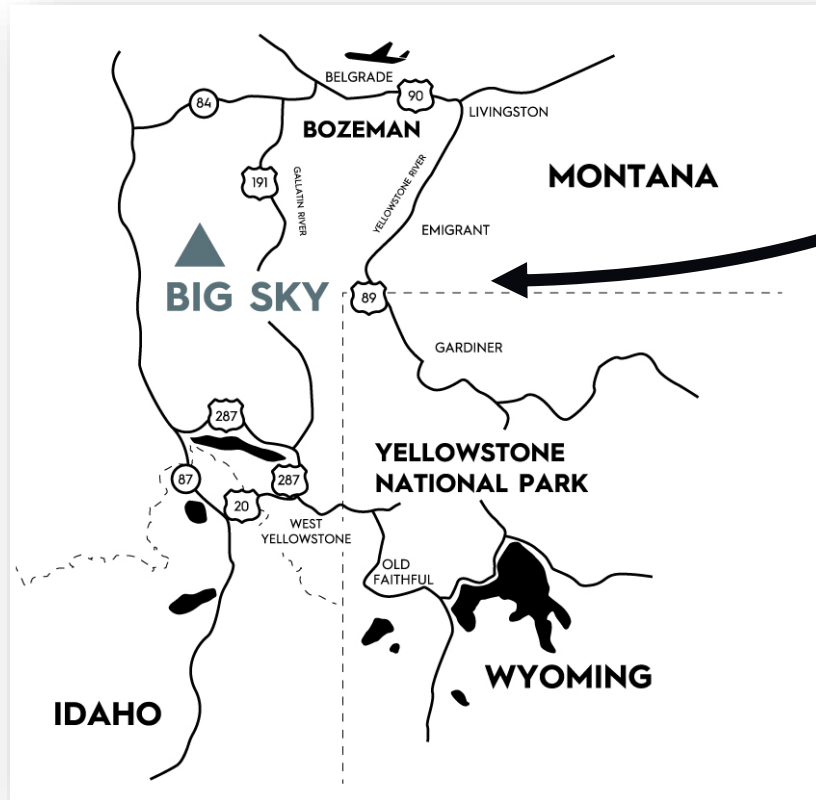
FLIGHTS TO BIG SKY

NON-STOP FLIGHTS TO BIG SKY



Click [HERE](#) for a full Flight Schedule to Bozeman/Yellowstone International Airport (BZN).

TRAVEL & TRANSPORTATION



Bozeman → Big Sky Travel Time
= 1 Hour

Click [HERE](#) for driving directions to Big Sky Resort

Click [HERE](#) for **Ground Transportation** Recommendations.

Please note, the providers are not affiliated with or endorsed by Big Sky Resort. Big Sky Resort understands that the providers hold themselves out as offering certain services in and around Big Sky, Montana. Big Sky Resort has no further knowledge about, has no control over, and makes no representations concerning the providers listed.

Click [HERE](#) for **Private Car Rental** Recommendations.



RESORT LODGING AMENITIES

YEAR ROUND

[Boyne Rewards](#)

Complimentary Self-Parking

Complimentary Pool, Hot Tub & Fitness Center Access

Concierge Services

Porterage & Bell Services

Complimentary Wi-Fi throughout Resort

WINTER

Custom Lift Rates

Ski Valet

Mountain Host Tours

SUMMER

Complimentary Scenic

Lifts Custom Golf Rates

[View all Big Sky Central Reservations Benefits](#)





RESORT ACTIVITIES

WINTER

Skiing & Snowboarding

Snowshoe Tours

Zip Line Adventures

Dog Sledding

YNP Tours

SnoGo Biking

[View all Winter Activities](#)

SUMMER

Hiking

Zip Line Adventures

YNP Tour Departures

Fly Fishing Departures

Mountain Biking

Kids Activities

18 Hole Golf Course

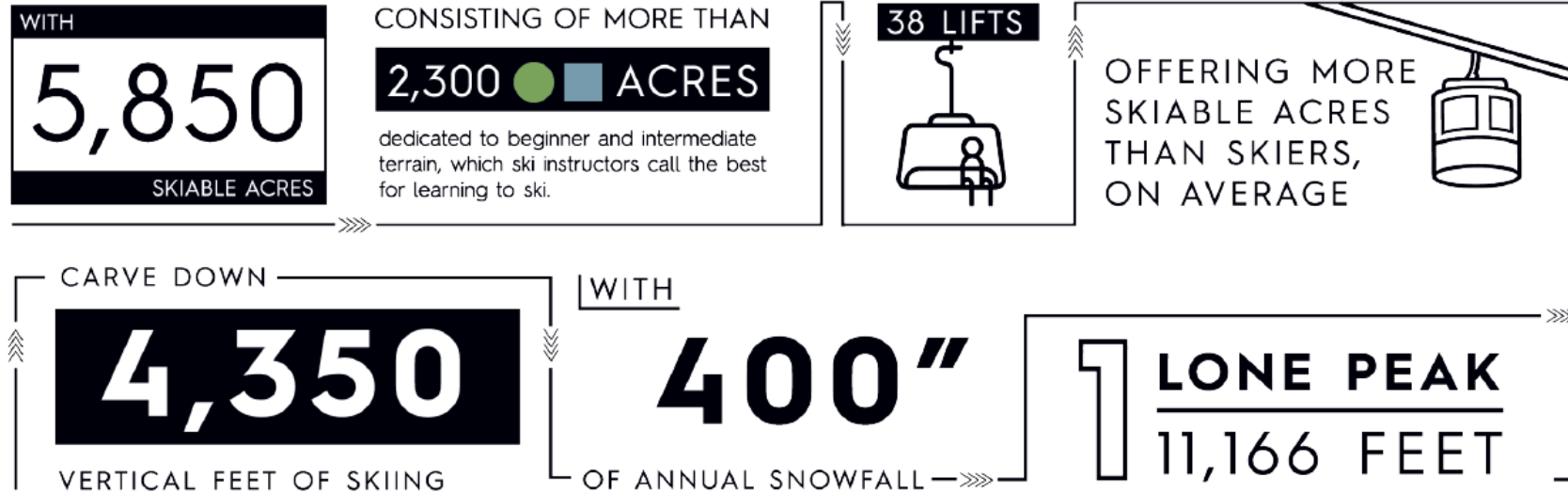
Scenic Lift Rides

[View All Summer Activities](#)



WINTER STATS

Typical Operating Season: Thanksgiving through late-April (*shutdown until Summer Operations*)



TERRAIN VARIETY



WINTER EVENTS

Weekly Events



S'MORES IN THE PLAZA

Gather around with friends and family for a sweet treat this winter in the mountain village. **Every week on Monday and Wednesday from 4-6 PM**, bask in the warmth of a fire pit with a s'more in hand for the ultimate après-ski memory.



APRÈS-SKI

End your ski day at Montana Jack or Westward Social, where local DJ's and musicians will be on rotation **from 3-5 PM, January - February, and 3:30-6:30PM, March - April.**



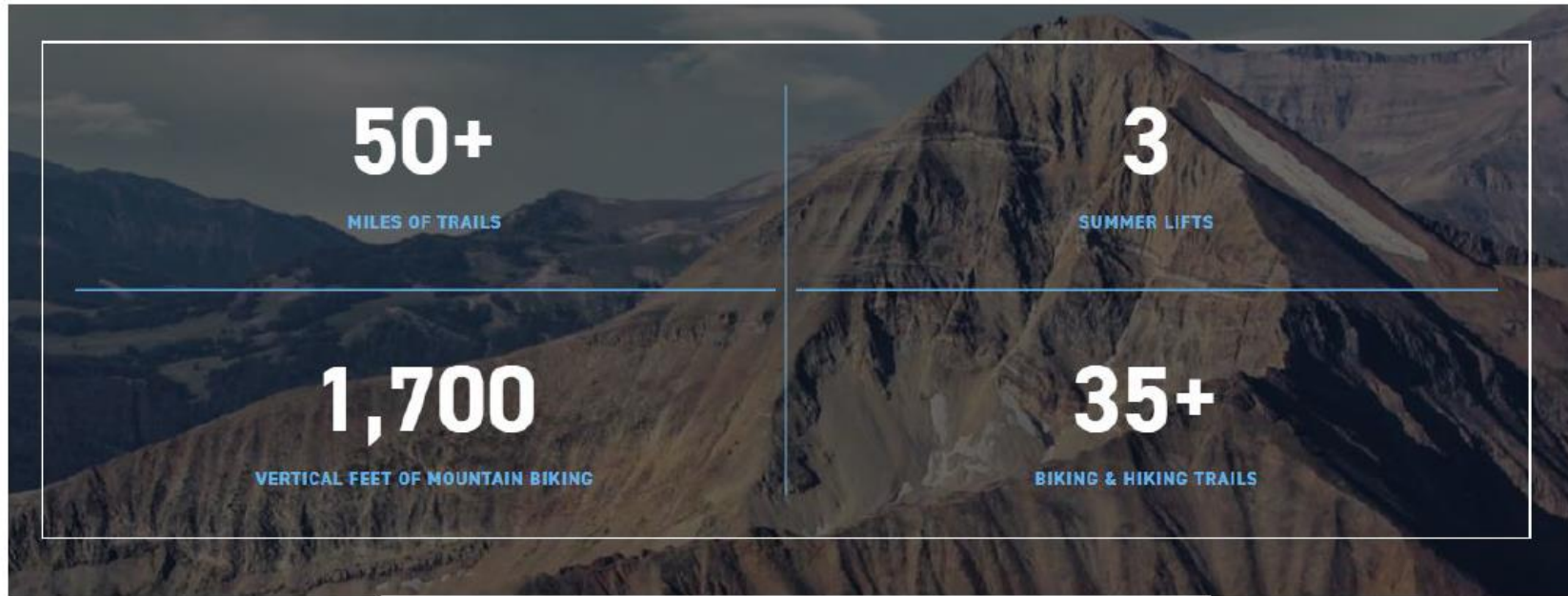
AVALANCHE DOG MEET AND GREET

Come see the avalanche dogs in action, **every Friday and Wednesday from 4:30 - 5 PM.** Big Sky Ski Patrol will be hosting demos outside Basecamp in the Mountain Village.

Click [HERE](#) for the full programming and events schedule.

SUMMER STATS

Typical Operating Season: Mid-June through Mid-September (*shutdown until Winter Operations*)



14%

BEGINNER



62%

INTERMEDIATE



14%

ADVANCED



10%

EXPERT



MEETINGS, CONVENTIONS & EVENTS

55,000 sq. ft. of Meeting & Event Space

- 1 Ballroom
- 4 Breakout rooms
- 1 Amphitheater
- 3 Boardrooms
- 5 Event Locations
- 1 Indoor/Outdoor Event Location

Click [HERE](#) for more information, or to submit and RFP.





FOREVER PROJECT



**Net Zero Carbon
Emissions by 2030**

2021 Golden Eagle **Award for Environmental Excellence** by NSAA

100% Renewable Electricity in 2021 through purchase of RECs

New **High Efficiency Snowmaking** Equipment

Exploring **LEED Certified Building Designs**

Compost Program in VISTA Hall; and expanding



ADDITIONAL RESOURCES

Click [HERE](#) For **Winter Trail Map**

Click [HERE](#) For **Winter Grooming Report**

Click [HERE](#) for **A Visitors Guide**

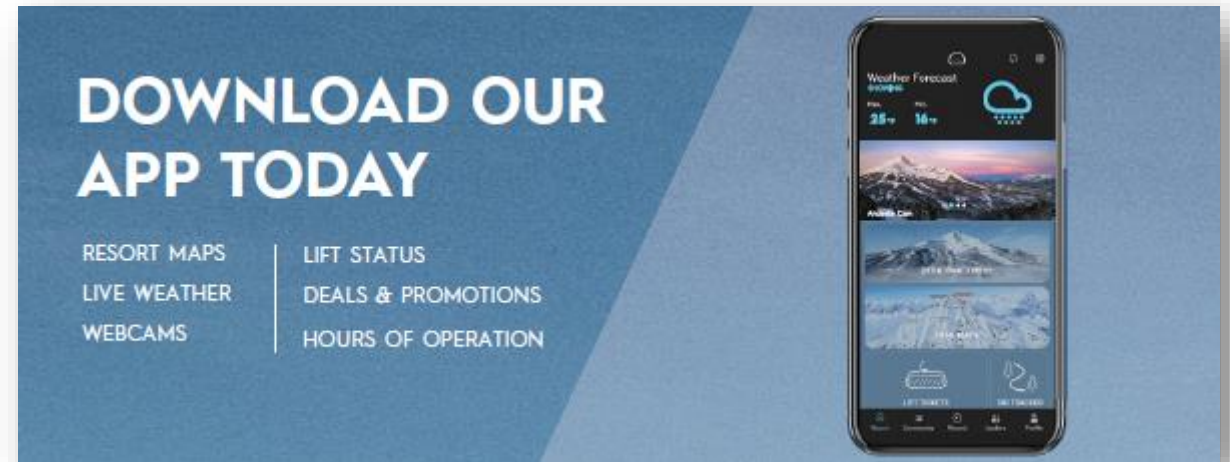
Click [HERE](#) for **a Video Gallery**

Click [HERE](#) for the **Big Sky Resort Blog**

Click [HERE](#) for **Resort Updates and Snow Conditions**

Click [HERE](#) for **Media & Press**

Click [HERE](#) to learn more on **Big Sky Resort's commitment to Sustainability** and trip offsets.



THIS IS THE | **VISION
FOR
THE
FUTURE**

OF BIG SKY RESORT



50

YEARS

WE CALL THAT A
PRETTY GOOD START

BIG SKY 2025 | GUIDING PRINCIPLES



THE ALPINE EXPERIENCE

SUMMER & WINTER
IMPROVEMENTS



COMMUNITY

SUPPORTING LOCAL
PARTNERSHIPS



THE MOUNTAIN VILLAGE

THE HEART
OF IT ALL



CONNECTIVITY

AIR & GROUND
TRANSPORTATION

View more on the future of Big Sky Resort [HERE](#).

NEW WINTER 2023/2024

THE LONE PEAK TRAM

- Two tram cabins, each with up to 75-passenger capacity and configurable seating.
- One, 100-foot-high tower, approximately 650 feet below the top terminal.
- Unrivaled speed, traveling at 10 meters per second, or 22 miles per hour
- Now loading from the base of the bowl, and at the future connection site of the Explorer Gondola, the Lone Peak Tram travels 2,142 vertical feet.



COMPLETED PROJECTS

COMPLETED 2022

PEAKS REMODEL

On the heels of the Summit Hotel renovation in 2021, the hotel's signature restaurant, Peaks Chophouse & Wine Lounge, debuts with a new, modern look inspired by Big Sky's natural beauty. Located at the heart of Mountain Village, an elevated menu offers casual yet refined chophouse classics.



COMPLETED PROJECTS

COMPLETED 2022

UMBRELLA BAR

[LEARN MORE](#)

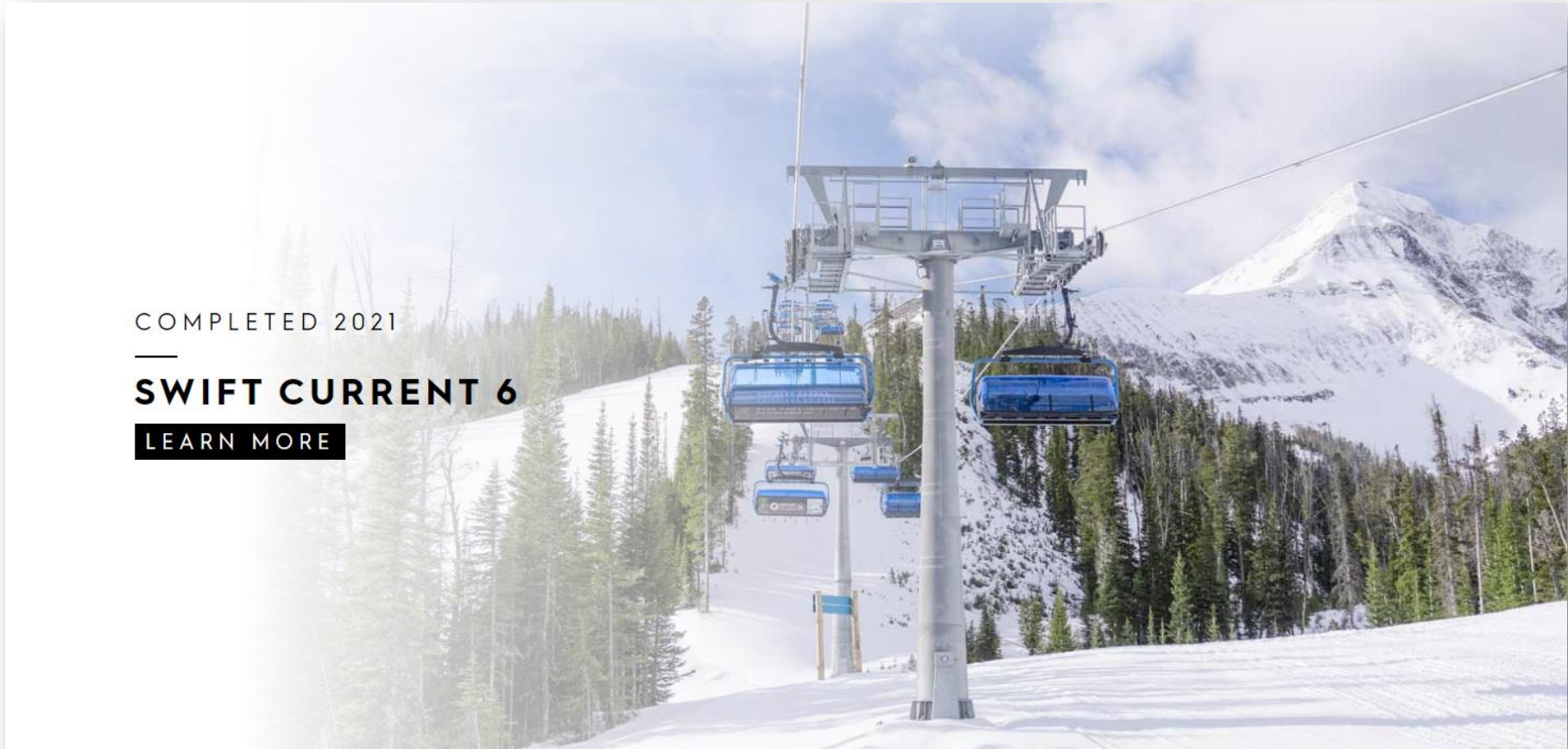


COMPLETED PROJECTS

COMPLETED 2021

SWIFT CURRENT 6

[LEARN MORE](#)



COMPLETED PROJECTS

COMPLETED 2021

HUNTLEY LODGE RENOVATION

[LEARN MORE](#)



COMPLETED PROJECTS

COMPLETED 2021

SUMMIT HOTEL RENOVATION

[LEARN MORE](#)



UPCOMING PROJECTS

TWO-STAGE GONDOLA



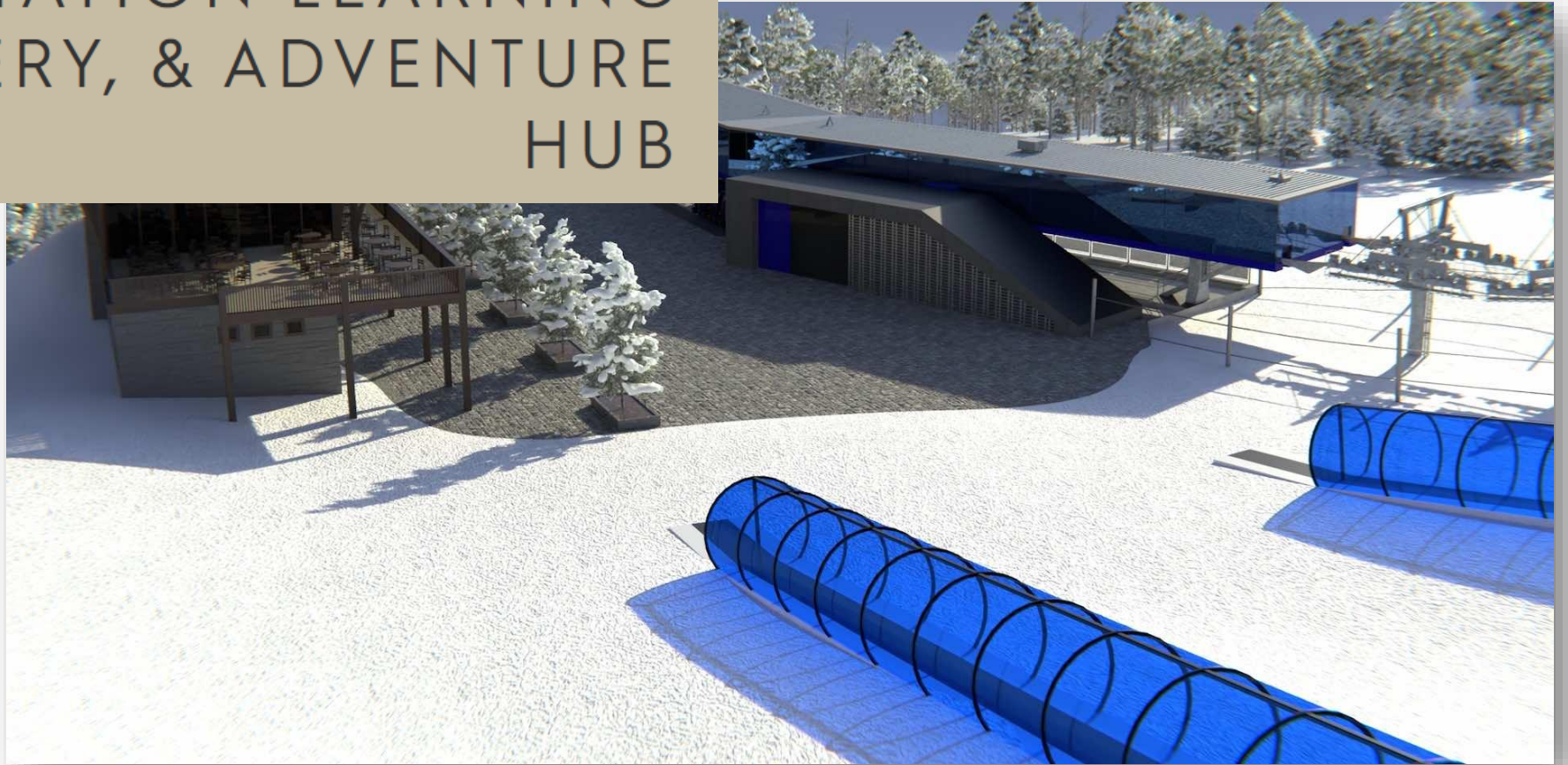
UPCOMING PROJECTS

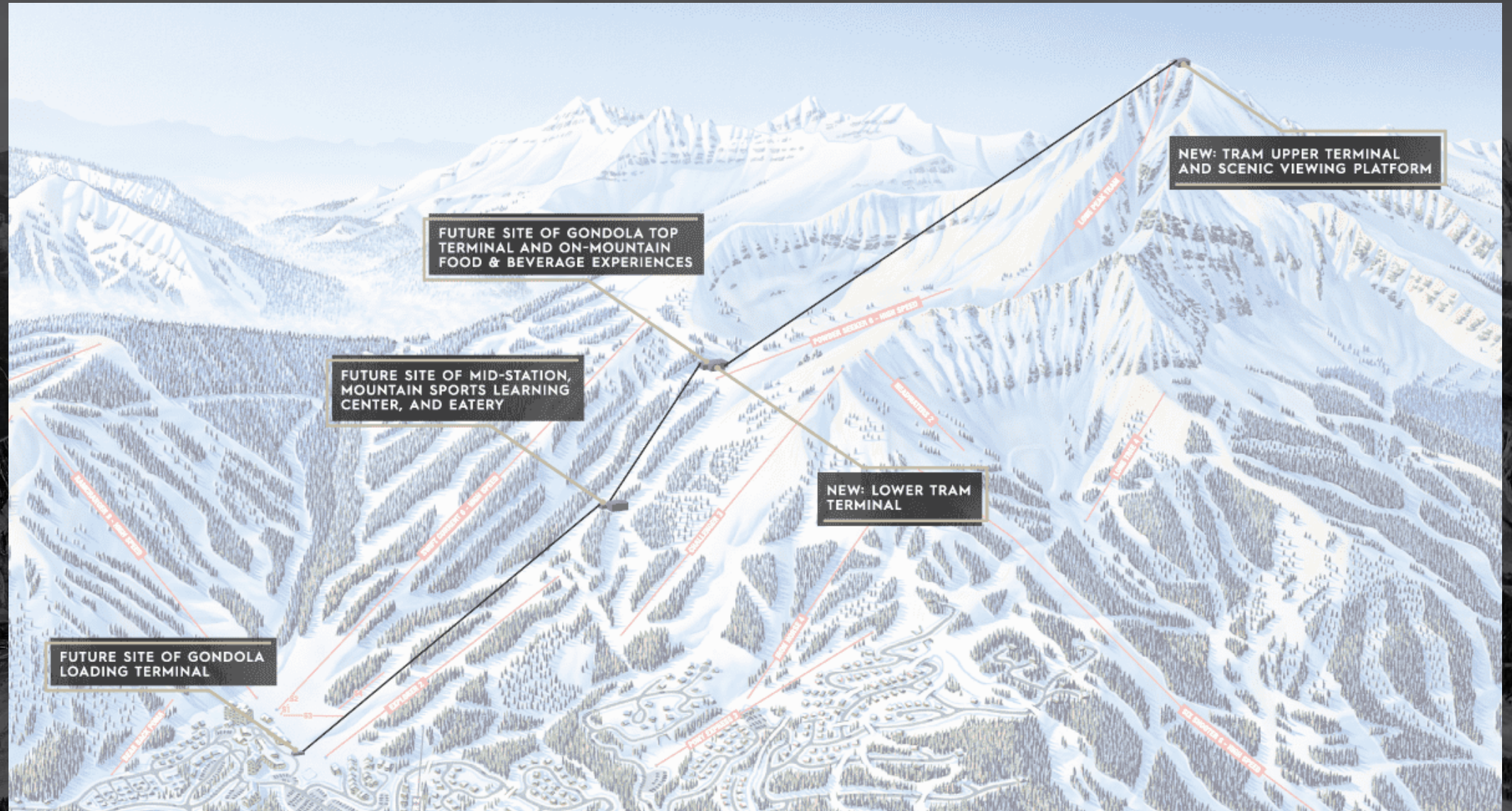
ON-MOUNTAIN FOOD & BEVERAGE



UPCOMING PROJECTS

MID-STATION LEARNING CENTER, EATERY, & ADVENTURE HUB





LODGING DETAILS



HOTELS



HUNTLEY LODGE

Property Description | As the longstanding entry point to the Big Sky experience, the Huntley Lodge welcomes adventurers of all kinds – to the slopes, to ski culture, and to the comfort of a place guests can call their Montana home. With its easy approachable air, and a warm smile in its nature, this is Big Sky at its best – a place that’s authentic through and through, and central to the down-to-earth appeal that makes here like nowhere else.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Two Queen	2 Queens	1	375	2-4
Two Queen Mountain View	2 Queens	1	375	2-4
Loft	2 Queen, Queen/Twin Bunk	1	500	6-7

Distance from Lifts	55 Yards
Vehicle Required	No
Parking	Valet Service or Free Parking
Housekeeping	Daily
Price Point	\$\$-\$\$\$
Additional Details	Pet Friendly



SHOSHONE CONDOMINIUMS

Property Description | The Shoshone Condominium Hotel combines service of a hotel with the comfort of a condominium. This seven-story landmark is attached to the Yellowstone Conference Center and Huntley Lodge. Dining & Shopping are right out the doors in the heart of Big Sky's Mountain Village. Rooms feature full kitchens, living areas, balconies, scenic views and Boyne Beds.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
One Bedroom	King or Queen, Murphy Bed, Queen Sleeper Sofa	1.5	800	2-6
One Bedroom + Loft	King or Queen, Queen, Sleeper Sofa	2.5	1,150	4-8

Distance from Lifts	55 Yards
Vehicle Required	No
Parking	Valet Service or Free Parking
Housekeeping	Daily
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in at the Huntley Front Desk



THE SUMMIT HOTEL

Property Description | On the edge of the Big Sky Resort village and at the foot of Lone Mountain, the Summit Hotel rises, as majestic as the mountain it calls home. The premier property in the Mountain Village collection at the heart of Big Sky country, Summit Hotel beautifully blends sleek, alpine-chic style with a penchant for natural Montana touches in a renovation that elevates our guests with contemporary comfort and considered hospitality

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Studio	Queen Murphy Bed	1	450	2
Two Queen	2 Queens	1	450	2-4
King	King	1	450	2
One Bedroom	1-2 Queen/King, Sleeper Sofa or Murphy	2	900	4-6
Two Bedroom	2-3 Queen/King, Sleeper Sofa or Murphy Bed	3	1,300	6-8
Three Bedroom	3 Queens, King, Queen Sleeper Sofa	4	1,800	8-10
Three Bedroom Penthouse	King, King, Two Twins or Queen, Murphy Bed	3.5 - 4	2,247 - 2,817	8-10
Four Bedroom Penthouse	King, King, Two Queens, Two Queens	4	2,211 - 3,111	10-13



Distance from Lifts	20 Yards
Vehicle Required	No
Parking	Valet Service or Free Parking
Price Point	\$\$\$\$-\$\$\$\$\$
Housekeeping	Daily
Additional Details	Premium Penthouses Available, Mountain View Rooms available for \$30 additional per night

VILLAGE CENTER

Property Description | Guests will enjoy the innovative suites and condominiums in the slope side Village Center. Located along the main pedestrian walkway in Big Sky's Mountain Village, guests have the convenience of shopping and dining just out the door. The Village Center features fine finishes, designer décor, Boyne Beds and an exclusive slope side pool and hot tub.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Studio	Queen Murphy, Queen Sleeper Sofa	1	450	2-4
Studio Ski Suite	Queen Murphy, Queen Sleeper Sofa	1	450	2-4
One Bedroom	King or Queen, Queen Sleeper Sofa	1.5	450	2-4
Two Bedroom	King or Queen, Queen, Queen Sleeper Sofa	2	1,300	4-6
Three Bedroom	King, 2 Queens, Queen Sleeper Sofa	2.5	1,400	6-8



Distance from Lifts

50 Yards

Vehicle Required

No

Parking

Valet Service or Free Parking

Housekeeping

Daily

Price Point

\$\$\$-\$\$\$\$

Additional Details

Check in at the Huntley Front Desk

CABINS



COWBOY HEAVEN CABINS

Property Description | These Montana-Style log cabins provide a one of a kind slope side experience. The on-mountain cabins provide unparalleled panoramic views from your private hot tub on the deck, rustic décor and comfortable living areas.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Two Bedroom	Queen, Twins, Sleeper Sofa	2	900	4-6

Distance from Lifts	¼ Mile
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in at the Summit Front Desk



POWDER RIDGE CABINS

Property Description I Handcrafted cabins offering roomy floor plans, modern amenities, and old world charm. Located on the north end of the Mountain Village, you can ski right to your cabin over secluded trails and bridges. Enjoy cozy fireplaces, private outdoor hot tubs, and a kitchen all nested in the pines on the flanks of Lone Peak.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Four Bedroom	King, Queen or Twins, Queen or Twins, Sleeper Sofa	3	2,000-2,500	8-10
Five Bedroom	King, King, King, Queen or Twins, Queen or Twins, Sleeper Sofa	4	3,000	10-12

Distance from Lifts	Short Walk
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in at the Summit Front Desk



This property is accessible by a real estate chair lift which is typically open from mid-December through late march. Dates are subject to change.

CONDOMINIUMS



ALPENGLOW CONDOMINIUMS

Property Description | Stunning condos that face Lone Peak and Andesite Mountain, with spacious units and beautiful western décor. Private hot tubs in some units.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Three Bedroom	King, Queen or Twins, Sleeper Sofa	2.5	2,500	6-8

Distance from Lifts	1 Mile
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$
Additional Details	Check in at the Summit Front Desk



BEAVERHEAD CONDOMINIUMS

Property Description | Located on the White Wing beginner run, these appealing units have spacious floor plans and are close to the Mountain Village amenities. The larger units are perfect for several families or smaller groups.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Three Bedroom	King or Queen, Queen, Queen or Two Twins, Sleeper Sofa	3	2,000	6-8
Four Bedroom	King or Queen, Queen, Queen or Two Twins, Queen or Two Twins, Sleeper Sofa	3 or 4	3,000	8-10

Distance from Lifts	Slope Side
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in is at the Huntley Lodge



BIG HORN CONDOMINIUMS

Property Description | These condominiums are truly a home away from home. Less than a ¼ mile from the Mountain Village area and a mere seconds away from the Bear Back Poma Lift, these units are spacious, well planned and especially comfortable for groups and families. Enjoy views of Lake Levinsky and Lone Peak.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
One Bedroom	Queen, Sleeper Sofa	2	784	2-4
Two Bedroom	Queen or Two Twins in each bedroom, sleeper sofa	2	900	4-6
Three Bedroom	King, Queen or Two Twins in each bedroom, Sleeper Sofa	3	1,900	6-8

Distance from Lifts	Slope Side, Bear Back Poma Lift
Vehicle Required	No
Parking	Free Parking - Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$-\$\$\$
Additional Details	Check in at the Summit Hotel



BLACK EAGLE LODGES

Property Description | Steps from the Mountain Village, the elegant Black Eagle Lodges feature fine finishes, designer décor, spacious master suites, extra sitting rooms, and balconies with expansive views. With easy access to the slopes via the Bear Back Poma Lift, these lodges are the perfect getaway home.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Three Bedroom	King, Queen, Two Twins, Sleeper Sofa, Daybed, Sleeper Sofa	3	2,700	6-8

Distance from Lifts	Slope Side, Bear Back Poma Lift
Vehicle Required	No
Parking	Free Parking - Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$
Additional Details	Check in at the Summit Hotel



SADDLE RIDGE TOWNHOMES

Property Description | Quiet, comfortable townhomes with easy ski access to the Pony Express chairlift. Recoup after a day on the slopes and relax with private hot tubs, full kitchens, and fireplaces.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Two Bedroom	King or Queen, Queen or Twins, Sleeper Sofa	2	1,600	4-6
Three Bedroom	King or Queen, Queen or Twin, Queen or Twin, Sleeper Sofa	2 or 2.5	2,000	6-8

Distance from Lifts	Slope Side, Pony Express Chairlift
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$
Additional Details	Check in at the Summit Hotel



This property is accessible by a real estate chair lift which is typically open from mid-December through late march. Dates are subject to change.

LONE MOOSE MEADOWS

Property Description | Spacious and comfortable condos with the Lone Moose Chairlift just outside your door. A short drive from the Mountain Village, these Montana-inspired condos offer private garages, spacious floor plans and cozy fireplaces.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Two Bedroom	Queen, Queen/Twin bunk & Twin, Sleeper Sofa	2	2,000	7-8
Three Bedroom	Queen, Queen/Twin Bunk, Twin, Queen Sleeper Sofa	3	2,000	7-8

Distance from Lifts	Slope Side, Lone Moose Chairlift
Vehicle Required	Recommended
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in at the Summit Hotel



SNOWCREST LODGE

Property Description | Luxurious condos in the Heart of the Mountain Village. Step out onto the slopes straight from your vacation escape. Featuring full kitchens, private balcony hot tubs, and fireplaces.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Two Bedroom + Loft	King, Queen & Twin Bunks, Three Twins, Sleeper Sofa	3.5	1,500	8-10
Three Bedroom + Loft	King, Queen, 2 Twins	3.5	2,000	6-8

Distance from Lifts	Slope Side
Vehicle Required	No
Parking	Valet Service or Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$
Additional Details	Check in at the Summit Hotel



SKYCREST CONDOMINIUMS

Property Description | Perched atop the ridge facing Lone Mountain, the Skycrest Condominiums afford the most spectacular views of the Mountain Village. With open floor plans, and private hot tubs, these are exceptionally roomy condominiums.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Four Bedroom	King, King, King, Two Queen/Twin Bunks	3	2,700	10-12

Distance from Lifts	1 Mile
Vehicle Required	Recommended
Parking	Underground Parking with Elevators
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$-\$\$\$\$
Additional Details	Check in at the Huntley Lodge



STILLWATER CONDOMINIUMS

Property Description | Cozy condominiums a short walk way from the core of the Mountain Village. Featuring fireplaces in every unit, full kitchens and easy access to the lifts. Some units require stairs to access.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
One Bedroom	King or Queen, Sleeper Sofa	1	650	2-4
One Bedroom + Loft	King or Queen, Queen or Twins, Sleeper Sofa	2	900	4-6
Two Bedroom	King or Queen, Queen or Twins, Sleeper Sofa	2	900	4-6

Distance from Lifts	Less than ¼ Mile
Vehicle Required	No
Parking	Free Parking
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$-\$\$\$
Additional Details	Check in at the Huntley Lodge





PRIVATE HOMES



ALPINE MEADOW CHALETs

Property Description | Alpine Meadow Chalets are surrounded by lodge pole pines with slope side access to the Madison Base Area. These chalets feature fine finishes, designer décor with cathedral ceilings, stone fireplaces and full kitchens.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Three Bedroom + Loft	King, King, 2 Twins, 2 Queens	4.5	1,900	8-10

Distance from Lifts	½ Mile, Moonlight Area
Vehicle Required	Recommended
Parking	Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$-\$\$\$\$\$
Additional Details	Check in at the Summit Front Desk



HALF HITCH HOME

Property Description | Magnificent slope side home in the exclusive Diamond Hitch area, with two kitchens, private gym, movie theater, pool table, foosball and a private hot tub. Featured in *Log Home Living Magazine*, the residence is spectacularly decorated in a western-style. The Half Hitch Home is located near the base of the Challenger Lift. Minimum Stay's are Required.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Five Bedroom	King, Queen, 2 Queens with Sleeper Sofa, Four Twins with Two Sleeper Sofas, King, Sleeper Sofa	5	7,000	14-16

Distance from Lifts	300 skiable yards
Vehicle Required	Recommended
Parking	2 Vehicle Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$\$
Additional Details	Check in at the Summit Front Desk



WHITE GRASS HOME

Property Description | A private outdoor hot tub and beautiful views of the ski runs, Lone Peak and the Mountain Village are just a few of the luxuries this home has to offer.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Four Bedrooms + Loft	King, Queen, Queen, Bunk Bed, Queen and Two Twin Beds	3	3,700	10-12

Distance from Lifts	½ Mile
Vehicle Required	Recommended
Parking	Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$\$
Additional Details	Check in at the Summit Front Desk



MOONLIGHT MOUNTAIN HOME

Property Description | The slope side home is an exquisite stand-alone home situated on the slopes in Cowboy Heaven. This chalet-style home has grand wrap-around decks, wood burning and gas fireplaces, high ceilings and log timbers. Take in the views of the magnificent Spanish Peaks through the large picture windows or private hot tub.

ROOM TYPE	BEDDING	BATHS	SQ. FT.	GUESTS
Three Bedroom + Loft	King, Queen, 2 Twins, 3 Twins	4	2,228	7-9

Distance from Lifts	½ Mile
Vehicle Required	Recommended
Parking	Garage
Housekeeping	Offered every 4 th day of a stay of 6 Nights or longer
Price Point	\$\$\$\$ - \$\$\$\$\$
Additional Details	Check in at the Summit Front Desk





SIGNATURE COLLECTION

The **SIGNATURE COLLECTION** at Big Sky resort provides exceptional service and superior 4-star amenities. From luxurious robes to a personal concierge, our team is ready to set the stage for a memorable trip.

Amenities include:

- Guaranteed unit requested
- Guided Check-In
- Personal Concierge
- Free Wi-Fi
- Daily Housekeeping
- Outdoor Grills
- Direct Package Delivery
- Luxurious Robes
- Flat panel HD Televisions
- Match ready Fireplaces
- Signature Coffee



Click [HERE](#) for additional details on **The Signature Collection** at Big Sky Resort

LODGING SUMMARY

- Lodging portfolio includes 19 properties, including 4 hotels
- Over 700 keyed units (studio suites to 4 bedroom penthouse suites to 5 bedroom homes)
- 80% of keyed units are adjacent to the Mountain Village area, with most private homes slope side
- Check-in is at 5PM, and check-out is at 11AM for all lodging properties.



BOOKING PROTOCOL



GENERAL INFORMATION

- All partners must have a current **signed partnership agreement** prior to booking lodging or lift tickets.
 - All partnerships are subject to a performance evaluation in booking room nights and skier days. Future agreements will be re-negotiated based on productivity.
 - Big Sky Resort requires inclusion in all ski promotional materials
- If approved as a **Travel Agent partner**, Big Sky Resort offer's NET Lodging Rates
- If approved as a **Wholesale partner**, Big Sky Resort offer's NET Lodging and Lift Ticket Rates.



LODGING

- NET Lodging Rates are available through the following booking channels/options.
 - Online inventory and rate distribution is available via SynXis for lodging. For connection, please contact the Revenue Manager (contact details listed below)
 - All other Reservation availability requests must be made via phone or email. You can view all available lodging online at www.bigskyresort.com.
- Please note the following:
 - Lodging rates do not include tax and service fees. Current taxes and services fees are as outlined:
 - Eight (8%) MT State Bedding/Accommodation Tax, Four percent (4%) Local/Resort Tax, Ten percent (10%) Resort Service Fee and Eight percent (8%) on the Resort Service Fee
 - Percentages are subject to change depending on current federal, state, local laws, and resort policy.



LODGING

- Big Sky Resort does not guarantee bedding unless otherwise specified.
- Hot Tub Fee Policy- The properties of Beaverhead, Alpenglöw and Skycrest, have some units with hot tubs. To guarantee guest a unit with a hot tub, there will be a \$150 hot tub fee per reservation.
- Summit Hotel & Shoshone Condominiums - Mountain View rooms are guaranteed at an additional \$20 per night.
- Winter & Summer rates include breakfast in the following properties: Huntley, Shoshone, Village Center and Snowcrest.



LIFT TICKETS

- Lift ticket rates will be available to sell by October 1 each year. Prior to the start of each season Partner will receive a booking code and website link to quote and book lift tickets at the NET rate. Bookings must be made through this channel in order to receive a NET rate.
- Please note the following:
 - Lift ticket rates are dynamic and subject to change at any time without notice.
 - Once a lift ticket order is made, it's considered nonrefundable.
 - All lift ticket products require a four percent (4%) resort tax calculated on the NET rate.
 - A document on booking instructions will be sent separately

Click [HERE](#) for Sky Card Express Pick Up Locations



DEPOSIT POLICIES

- **LODGING** | A lodging deposit of Twenty percent (20%) of the total is due at the time of booking, but no later than twenty-one days (21) of when reservation is made. Full payment on lodging is due thirty days (30) prior to arrival.
- **LIFT TICKETS** | Full payment for all lift tickets and season passes are due within (30) days of being booked.





CANCELLATION POLICIES

- **LODGING** | Reservations cancelled outside of 30 days prior to arrival will forfeit fifty percent (50%) of the required Twenty Percent (20%) deposit. Reservations cancelled inside 30 days prior to arrival and will forfeit the total amount due.
- **LIFT TICKETS** | All lift tickets are nonrefundable. Lift tickets may be refunded for medical reasons accompanied by a doctor's note. Requests for refund must be made within thirty days (30) of ticket usage in order to be reviewed. Refund requests must be made by company directly with mountain services. Travel delays will not be considered; Big Sky Resort recommends Traveler's Insurance to accommodate those losses.





SETTLEMENT OF ACCOUNT

Big Sky Resort does not invoice individual reservations. To schedule an account reconciliation review, contact the accounting manager. A Finance charge of 1 ½ % per month (18% per annum), on past due accounts (Over 30 days). All payments must be made by check.



THE PARTNER RELATIONS TEAM





BIG SKY RESORT | Partner Relations Team

ACCOUNT MANAGER

TBD

Contracting, Agent Training

CENTRAL RESERVATIONS

800-548-4486

reservations@bigskyresort.com

All lodging reservations & questions

MOUNTAIN SERVICES

Neil Johnson

406-995-5741

njohnson@bigskyresort.com

All lift ticket questions

RESERVATIONS MANAGER

Becca Stackus

406-995-5752

rstackus@bigskyresort.com

Escaladed Reservations

REVENUE MANAGER

Zander Fogg

406-995-5562

zfogg@bigskyresort.com

All connectivity questions

ACCOUNTING

Jeff Gill

406-995-5822

jgill@bigskyresort.com

All billing questions

